## IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS

This is an abridged prospectus containing salient features of the red herring prospectus dated November 26, 2021, (the "RHP" or the "Red Herring Prospectus"). You are encouraged to read more details available in the RHP. Unless otherwise specified all capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

### THIS ABRIDGED PROSPECTUS CONSISTS OF FOUR PAGES OF BID CUM APPLICATION FORM ALONGWITH INSTRUCTIONS AND SIX PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.

Please ensure that you have read the RHP, this abridged prospectus ("Abridged Prospectus") and the general information document for investing in public offers ("GID") undertaken through the Book Building Process before applying in the Offer (as defined below). The investors are advised to retain a copy of the RHP/Abridged Prospectus for their future reference. You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchanges (as defined below), Members of the Syndicate, Registered Brokers, Collecting Depository Participants ("CDPs"), Registrar to the Offer, Registrar and Share Transfer Agents ("RTAs"), Bankers to the Offer, or Self Certified Syndicate Banks ("SCSBs"). You may also download the RHP from the websites of the Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in, the Stock Exchanges where the Equity Shares (as defined below) are proposed to be listed, i.e., BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE" and together with BSE, the "Stock Exchanges") at www.bseindia.com and www.nseindia.com, respectively and the Book Running Lead Managers ("BRLMs") at www.equirus.com, www.bnpparibas.co.in, www.ifflcap.com and www.rathi.com. This Abridged Prospectus may only be accessed by investors outside of India that have read the Preliminary Offering Memorandum of the Company dated November 26, 2021, a copy of which is available to eligible investors from the BRLMs.

# AnandRathi Private Wealth, uncomplicated

# ANAND RATHI WEALTH LIMITED (FORMERLY "ANAND RATHI WEALTH SERVICES LIMITED")

# "AMFI-Registered Mutual Fund Distributor"

Our Company was originally incorporated as a private limited company under the Companies Act, 1956 in the name of 'Hitkari Finvest Private Limited' on March 22, 1995. It was thereafter renamed as 'AR Venture Funds Management Private Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on April 6, 2005, which was later converted from a private limited company to a public limited company under the Companies Act, 1956, with the name 'AR Venture Funds Management Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited company with the name 'AR Venture Funds Management Private Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited company with the name 'AR Venture Funds Management Private Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited company with the name 'AR Venture Funds Management Private Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited or a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited or a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on March 8, 2007. Subsequently, 'AR Venture Funds Management Limited' was converted to a private limited or a fresh certificate of incorporation consequent upon a change of name was incorporated to a private limite fresh certificate of incorporation consequent upon a change of name was issued by the RoC on July 7, 2015. Thereafter, 'AR Venture Funds Management Private Limited' was again converted to a public limited nest certificate of incorporation consequent upon a change of name was issued by the RoC on July 7, 2015. Intercance, AR Venture Funds Management Limited was again converted to a public limited company with name 'AR Venture Funds Management Limited', and a fresh certificate of incorporation consequent upon a change of name was issued by the RoC on April 3, 2017. Subsequently 'AR Venture Funds Management Limited' was renamed as 'Anand Rathi Wealth Services Limited and received a fresh certificate of incorporation from the RoC on July 6, 2017. Thereafter, Anand Rathi Wealth Services Limited was renamed as 'Anand Rathi Wealth Limited' and received a fresh certificate of incorporation from the RoC on January 7, 2021. For further details, in relation to change in name and Registered Office of our Company, see "History and Certain Corporate Matters" on page 182 of the Red Herring Prospectus.

Registered Office: Express Zone, A Wing, 10th Floor, Western Express Highway, Goregaon (E), Mumbai 400 063, Maharashtra, India. Corporate Office: 11th Floor, Times Tower, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai 400 013, Maharashtra, India Contact Person: Mr. Ashish Chauhan, Company Secretary and Compliance Officer Telephone: +91 (22) 6281 7000; Email: csarwsl@rathi.com; Website: www.rathi.com/wealth; Corporate Identity Number: U67120MH1995PLC086696

#### PROMOTERS OF OUR COMPANY: MR. ANAND RATHI, MR. PRADEEP GUPTA AND ANAND RATHI FINANCIAL SERVICES LIMITED

INITIAL PUBLIC OFFERING OF UP TO 12,000,000 EQUITY SHARES OF FACE VALUE ₹ 5 EACH ("EQUITY SHARES") OF ANAND RATHI WEALTH LIMITED (OUR "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [•] \* PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [•] PER EQUITY SHARE (THE "OFFER PRICE"), AGGREGATING UP TO ₹ [•] MILLION, COMPRISING AN OFFER FOR SALE OF: (A) UP TO 9,285,000 EQUITY SHARES AGGREGATING UP TO ₹ [•] MILLION BY ANAND RATHI FINANCIAL SERVICES LIMITED, UP TO 375,000 EQUITY SHARES AGGREGATING UP TO ₹ [•] MILLION BY MR. PRADEEP GUPTA (TOGETHER, THE SHARES AGGREGATING UP TO ₹ |•| MILLION BY MR. ANAND RATHI AND UP TO 375,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION BY MR. PRADEEP GUPTA (TOGETHER, THE "PROMOTER SELLING SHAREHOLDERS") AND (B) UP TO 375,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION BY MR. AMIT RATHI, UP TO 375,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION BY MS. SUPRIYA RATHI, UP TO 375,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION BY RAWAL FAMILY TRUST, ACTING THROUGH MR. RAKESH RAWAL, UP TO 90,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION BY MR. FEROZE AZEEZ (TOGETHER, THE "OTHER SELLING SHAREHOLDERS") (AS DEFINED HEREINAFTER, AND TOGETHER WITH THE PROMOTER SELLING SHAREHOLDERS, THE "SELLING SHAREHOLDERS") (THE "OFFER"). THE OFFER SHALL CONSTITUTE |•| % OF THE FULLY DILUTED POST OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE OFFER INCLUDES A RESERVATION OF UP TO 250,000 EQUITY SHARES AGGREGATING UP TO ₹ |•| MILLION (CONSTITUTING UP TO |•| MILLION BY MR. FEROZE AZEEZ (THE "EMPLOYEE RESERVATION OP OPTION IS HEREINAFTER REFERRED TO AS THE "STEPPING TO GETER AND THE NET OFFER WOULD CONSTITUTE |•| % AND |•| % RESPICTIVELY OF OUR COMPANY. RÉSERVATION PORTION IS HEREINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER WOULD CONSTITUTE [•] % AND [•] %, RESPECTIVELY, OF OUR COMPANY POST-OFFER PAID-UP EQUITY SHARE CAPITAL.

THE OFFER PRICE IS [•] TIMES THE FACE VALUE OF THE EQUITY SHARES. THE FACE VALUE OF THE EQUITY SHARES IS ₹ 5 EACH. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY, IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGERS ("BRLMS"), THE RUPEE AMOUNT OF DISCOUNT, IF ANY, TO THE ELIGIBILE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION ("EMPLOYEE DISCOUNT") AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGERS AND WILL BE ADVERTISED IN ALL EDITIONS OF THE ENGLISH NATIONAL DAILY NEWSPAPER BUSINESS STANDARD, ALL EDITIONS OF THE HINDI NATIONAL DAILY NEWSPAPER BUSINESS STANDARD AND MUMBAI EDITIONS OF THE MARATHI NEWSPAPER NAVSHAKTI (WHICH ARE WIDELY CIRCÚLATED ENGLISH, HINDI AND MARATHI NEWSPAPERS, RESPECTIVELY, MARATHI BEING THE REGIONAL LANGUAGE OF MAHARASHTRA, WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE IN ACCORDANCE WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED ("SEBI ICDR REGULATIONS") AND SUCH ADVERTISEMENT SHALL BE MADE AVAILABLE TO BSE LIMITED ("BSE") AND THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE") FOR THE PURPOSE OF UPLOADING ON THEIR RESPECTIVE WEBSITES.

\*Our Company in consultation with the Book Running Lead Managers, may offer a discount of ₹ [•] per Equity Share to Eligible Employees bidding in the Employee Reservation Portion.

In case of a revision in the Price Band, the Offer Period will be extended by at least three additional Working Days after revision of the Price Band, subject to the Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Offer Period for a minimum of three Working Days, subject to the Bid/Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Offer Period, if applicable, will be widely disseminated by notification to BSE and NSE, by issuing a public notice and also by indicating the changes on the websites of the BRLMs and at the terminals of the Syndicate Member and by intimation to the Designated Intermediaries.

If you wish to know about processes and procedures applicable to public issues, you may request for a copy of the GID from the BRLMs or download it from the websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com or from the website of the BRLMs at www.equirus.com, www.bnpparibas.co.in , www.liflcap.com and www.rathi.com

#### ELIGIBILITY FOR THE OFFER

The Offer is being made in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 31 of the SEBI ICDR Regulations, as amended through the Book Building Process and in compliance with Regulation 6(1) of the SEBI ICDR Regulations.

Whether the Company is compulsorily required to allot at least 75% of the net Offer to Qualified Institutional Buyers - No

INDICATIVE TIMELINE				
BID/ OFFER OPENS ON*	Thursday, December 2, 2021	Initiation of refunds (if any, for Anchor Investors)/	On or about	
		unblocking of funds from ASBA Account	Friday, 10 December, 2021	
BID/ OFFER CLOSES ON <sup>s</sup>	Monday, December 6, 2021	Credit of the Equity Shares to depository accounts of	On or about	
		Allottees	Monday, 13 December, 2021	
Finalisation of Basis of Allotment with the	On or about Thursday,	Commencement of trading of the Equity Shares on the	On or about	
Designated Stock Exchange	09 December, 2021	Stock Exchanges	Tuesday, 14 December, 2021	

Our Company and the Selling Shareholders may, in consultation with the BRLMs, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Offer Period shall be one Working Day prior to the Bid/ Offer Opening Date in accordance with the SEBI ICDR Regulations.

The UPI mandate end time and date shall be 12 P.M. on Tuesday, December 7, 2021.

Investment in equity and equity-related securities involve a degree of risk and Bidders should not invest any funds in the Offer unless they can afford to take the risk of losing their investment. Bidders are advised to read the Risk Factors carefully before taking an investment decision in the Offer. For taking an investment decision, Bidders must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares offered in the Offer have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the Bidders is invited to "Risk Factors" beginning on Page 26 of the Red Herring Prospectus and "Internal Risk Factors" on page 7 of this Abridged Prospectus.

# PRICE INFORMATION OF BRLMs

Sr. No.	Issue name	Name of the merchant banker	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing
1	Antony Waste Handling Cell Limited	Equirus/IIFL	-10.27% [-2.74%]	-23.21% [+4.80%]	2.14% [12.34%]
2	G R Infrastructure Limited	Equirus	90.82% [5.47%]	16.51% [16.42%]	N.A.
3	Rolex Rings Limited	Equirus	22.28% [6.79%]	1.41% [10.20%]	N.A.
4	Krsnaa Diagnostics Limited <sup>(1)</sup>	Equirus/IIFL	-12.45% [4.93%]	-30.15% [9.30%]	N.A.
5	Sapphire Foods India Limited	IIFL	N.A.	N.A.	N.A.
6	SJŠ Enterprises Ltd.	IIFL	N.A.	N.A.	N.A.
	PB Fintech Ltd.	IIFL	N.A.	N.A.	N.A.
8	Aditya Birla Sun Life AMC Ltd	IIFL	-11.36%,[+0.55%]	N.A.	N.A.
	Sansera Engineering Limited <sup>(2)</sup>	IIFL	+0.35%,[+1.47%]	N.A.	N.A.
10	Chemplast Sanmar Limited	IIFL	+2.06%,[+5.55%]	+12.94%,[+6.86%]	N.A.
11	Windlas Biotech Limited	IIFL	-18.04%,[+4.93%]	-34.46%,[+9.30%]	N.A.
12	Paras Defence and Space Technologies Limited	Anand Rathi	+429.89%[+0.80%]	N.A.	N.A.

Disclosures subject to recent 7 issues (initial public offerings) in current financial year and two preceding financial years managed by each BRLM with common issues disclosed once.

Notes: (1) A discount of ₹ 93 per Equity Share was offered to Eligible Employees bidding in the Employee Reservation Portion. (2) A discount of INR 36 per equity share was offered to eligible employees bidding in the employee reservation portion.

For further details, please refer to price information of past issues handled by BRLMs starting on pages 353 of the RHP.

	BOOK RUNNING LEA	D MANAGER	
<b>Equirus Capital Private Limited</b>	BNP Paribas	<b>IIFL Securities Limited</b>	Anand Rathi Advisors Limited#
Telephone: +91 (22) 4332 0700	Telephone: +91 (22) 3370 4000	Telephone: +91 (22) 4646 4600	Telephone: +91 (22) 6626 6666
Email: arwl.ipo@equirus.com	E-mail: dl.ipo.arwl@asia.bnpparibas.com	E-mail: arwl.ipo@iiflcap.com	E-mail: alpha.ipo@rathi.com
Investor Grievance Email:	Investor Grievance E-mail:	Investor grievance Email:	Investor Grievance Email:
investorsgrievance@equirus.com	indiainvestors.care@asia.bnpparibas.com	ig.ib@iiffcap.com	grievance.ecm@rathi.com

# In compliance with the proviso to Regulation 21A(1) of the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended, read with proviso to Regulation 23(3) of the SEBI ICDR Regulations, Anand Rathi Advisors Limited will be involved only in marketing of the Offer.

Name of Syndicate Members	Equirus Securities Private Limited, Sharekhan Limited and Anand Rathi Share and Stock Brokers Limited
Registrar to the Offer	Link Intime India Private Limited
	<b>Tel:</b> +91 22 49186000;
	E-mail: anandrathi.ipo@linkintime.co.in
	Investor Grievance E-mail: anandrathi.ipo@linkintime.co.in
Statutory Auditors	Khimji Kunverji & Co., LLP
Name of Credit Rating Agency and	Not Applicable
grading obtained, Debenture Trustee	
Self-Certified Syndicate Banks	The banks registered with SEBI, which offer the facility of ASBA services, (i) in relation to ASBA, where the Bid Amount
	will be blocked by authorising an SCSB, a list of which is available on the website of SEBI at https://www.sebi.gov.in/
	sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 and updated from time to time and at such other websites
	as may be prescribed by SEBI from time to time, (ii) in relation to RIBs using the UPI Mechanism, a list of which is
	available on the website of SEBI at https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40 or
	such other website as updated from time to time.
SCSBs and mobile applications	
enabled for UPI mechanism	Applications through UPI in the Offer can be made only through the SCSBs mobile applications (apps) whose name appears
enabled for OFT mechanism	on the SEBI website. A list of SCSBs and mobile application, which, are live for applying in public issues using UPI
	mechanism is provided as Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019.
	The said list shall be updated on SEBI website from time to time.

Registered Brokers	The list of the Registered Brokers eligible to accept ASBA Forms from Bidders (other than RIBs), including details
	such as postal address, telephone number and e-mail address, is provided on the websites of the BSE and the NSE at
	http://www.bseindia.com/Markets/PublicIssues/brokercentres new.aspx? and https://www.nseindia.com/products/content/
	equities/ipos/ipo_mem_terminal.htm, respectively, as updated from time to time.
Details regarding website address(es)/	The list of the RTAs and CDPs eligible to accept ASBA Forms from Bidders (other than RIBs) at the Designated
link(s) from which the investor can	RTA Locations, including details such as address, telephone number and e-mail address, is provided on the websites
obtain a list of RTAs, CDPs and stock	
brokers who can accept applications	For further details, see section "Offer Procedure" on page 378 of the RHP.
from investors, as applicable:	To in the second of the second

### PROMOTERS OF OUR COMPANY

Our Company's Promoters are Mr. Anand Rathi, Mr. Pradeep Gupta and Anand Rathi Financial Services Limited.

- Mr. Anand Rathi: He is the Chairman and Non-Executive Director of our Company. He has been associated with our Company since March 18, 2005. He is a gold medalist Chartered Accountant of November 1966 batch from the ICAI. Since completing his Chartered Accountancy over 50 years back, and prior to joining our Company, he was with Aditya Birla Nuvo Limited, with BSE (where he also held the position of President) and was one of the first directors of Central Depository Services Limited. He has been a regular speaker on various platforms of the ICAI and was a central council member of the ICAI. He is associated with philanthropic organisations including those involved in education.
- Mr. Pradeep Gupta: He is a Non-Executive Director of our Company. He has been with our Company since March 18, 2005. He holds a Bachelor of Commerce degree from University of Rajasthan and he started his professional journey as a stock broker at Jaipur in 1992, besides being associated with textiles business at Daman Ganga Textiles Private Limited.
- Anand Rathi Financial Services Limited: Anand Rathi Financial Services Limited was originally incorporated as a private limited company under the name Anand Rathi Securities Private Limited under the Companies Act, 1956 on June 7, 1996. ARFSL carries on the business of financial services, investment in securities of Group Companies and other companies and distribution of financial products.

For details in respect of the Promoter (including in relation to their experience), please see the sections "Our Management" and see "Our Promoter and Promoter Group" beginning on page 191 and page 211 of the RHP.

### **BUSINESS OVERVIEW AND STRATEGY**

We are one of the leading non-bank wealth solutions firms in India and have been ranked amongst one of the three largest non-bank mutual fund distributors in India by gross commission earned in Fiscal 2019, 2020 and 2021 (Source - CARE Advisory Research, Pages 46 and 47. The CARE Advisory Research is available on the website of our Company at https://rathi.com/Wealth/Investorrelations.php). We serve a wide spectrum of clients through a mix of wealth solutions, financial product distribution and technology solutions. We provide services primarily through our flagship Private Wealth ("PW") vertical where we manage ₹ 294.72 billion in AuM as on August 31, 2021.

Our Strengths: 1) Focus on the underserved and less price sensitive HNI segment; 2) Uncomplicated, holistic and standardized solutions offered to clients based on an objective-driven approach; 3) One of the leading non-bank mutual fund distributor in India coupled with presence in Non-Convertible Market Linked Debentures; 4) Focus on value added services i.e., safety net and estate planning services; 5) Focused towards attracting and retaining talent through an entrepreneurial work culture; 6) Strategic approach to the marketing initiatives.

Strategies: 1) Increasing RM count with a focus on higher vintage RMs; 2) Focus on scaling our business by capitalizing on current market opportunities and through geographic expansion; 3) Brand-building efforts with an increased digital focus.

# **BOARD OF DIRECTORS**

Sr. No.	Name	Designation	Experience including current/past position held in other firms
1	Mr. Anand		He is associated with our Company since March 18, 2005. Previously he was associated with Aditya Birla Nuvo Limited, with
	Rathi		BSE and was one of the first directors of CDSL.
		Director	
2			He has over 30 years of experience in capital markets. He has been selected as a member of Who's Who Historical Society,
	Gupta	Director	International Who's Who of Professionals in 2009.
3	Mr. Amit		He is associated with the private wealth management and investment banking businesses of the Anand Rathi Group. He is
	Rathi	Director	also a director on the board of our corporate Promoter, ARFSL (formerly known as Anand Rathi Securities Private Limited).
4	Mr. Rakesh		Prior to joining our Company, he worked with Deutsche Bank and Hindustan Lever Limited. He currently focusses on the
	Rawal	and the Chief	business development and client acquisition for the private wealth management business of our Company.
		Executive Officer	
5	Mr. Mohan	Independent	He has above 42 years of experience and served three major public sector banks being, Union Bank, PNB, and Central
	Tanksale	Director	Bank of India. He also served as chief executive of Indian Banks Association and has been on the board of International
			Banking Federation.
6	Mr. Ramesh		He was a president of Indian Electrical and Electronics Manufacturers' Association. He was the managing director of KEC
	Chandak	Director	International Limited. He has completed the program on 'leading change and organizational renewal' from Harvard Business
			School. He is also a proprietor at Ramesh D. Chandak
7	Mr. Kishan		He has around 50 years of experience. Previously, he was a president of ICAI. He has served as a director on the board
	Gopal Somani	Director	of Delhi Stock Exchange Association Limited. He is partner at M/s K.G. Somani & Co., Chartered Accountants.

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	Ms. Sudha	Independent	She is a partner in M/s. Pravin R. Navandar & Co., Chartered Accountants, which focuses on corporate audits, bank audits,
	Navandar	Director	company law cases, income leakage and corporate leakage and corporate advisory services. She's a designated partner at
			Saksham Insolvency Resolution LLP.

For further details in relation to our Board of Directors, see "Our Management" beginning on page 191 of the RHP.

### **OBJECTS OF THE OFFER**

The objects of the Offer are to achieve the benefits of listing the Equity Shares on the Stock Exchanges and for the sale of up to 12,000,000 Equity Shares aggregating up to ₹ [•] million by the Selling Shareholders. Further, the listing of Equity Shares will enhance our Company's brand name and provide liquidity to the existing Shareholders. Our Company expects that the proposed listing will also provide a public market for the Equity Shares in India.

The Offer comprises an offer for sale by the Selling Shareholders. The proceeds from the Offer for Sale (net of any Offer related expenses to be borne by the Selling Shareholders) shall be received by the Selling Shareholders, and our Company shall not receive any proceeds from the Offer for Sale.

### **Monitoring of Utilization of Funds**

Since the Offer is only an Offer for Sale, our Company will not receive any proceeds from the Offer and accordingly our Company is not required to appoint a monitoring agency.

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilisation of issue proceeds of past public issues / rights issues, if any, of the Company in the preceding 10 years: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

Name of Monitoring Agency: Not Applicable
Shareholding Pattern as on the date of the RHP:

Category of shareholder	Number of Shares held	Shareholding as a % of total pre-Offer paid up Equity Share capital
Promoter and Promoter Group	31,102,025	74.74
Public	10,514,202	25.26
Total	41,616,227	100

Number of Equity Shares proposed to be sold by Selling Shareholders: Mr. Anand Rathi - 375,000; Mr. Pradeep Gupta - 375,000; Anand Rathi Financial Services Limited - 9,285,000; Mr. Amit Rathi - 375,000; Ms. Priti Gupta - 375,000; Ms. Supriya Rathi - 375,000; Rawal Family Trust Acting through Mr. Rakesh Rawal - 375,000; Mr. Jugal Mantri - 90,000; Mr. Feroze Azeez - 375,000.

# RESTATED FINANCIAL STATEMENTS

(All amounts in million of Indian Rupees, unless otherwise stated)

Sr. No.	Particulars	For the five month period ended August 31, 2021	For the year ended 31, 2021	For the year ended, 2020	For the year ended March 31, 2019
1	Total Revenue	0 /	2,792.48	3,364.14	
1		1,689.03			2,841.87
2	Profit/(Loss) Before Tax	683.41	635.84	869.61	830.99
3	Profit/(Loss) for the Year	510.88	450.95	616.14	584.33
4	Equity Share capital	208,08	137.57	135.14	134.54
5	Other Equity	2,659.85	2,275.27	1,720.09	1,104.82
6	Net worth	2,867.93	2,412.84	1,855.23	1,239.37
7	Basic earnings per share (Rs.)	12.30#	10.98*	15.15*	14.67*
8	Diluted earnings per share (Rs.)	12.25#	10.85*	14.95*	14.40*
9	Return on Net worth (%)	17.81%#	18.68%	33.09%	
10	Net asset value per Equity Share (basic) (in ₹)	68.91	58.46	45.76	30.71

<sup>\*</sup> Adjusted for the effect of Bonus Shares issued in FY 2021-22; # Not annualized; For further details, see "Restated Financial Statements" beginning on page 225 of the RHP.

## INTERNAL RISK FACTORS

### Below mentioned risks are the top 5 risk factors as per the RHP.

- 1) The continuing effect of the COVID-19 pandemic on our business and operations is highly uncertain and cannot be predicted.;
- 2) Our revenues from distribution and sale of financial products are dependent on our sustained ability to increase our AuM as well as on the performance of the funds that we distribute. Any changes in the total expense ratio due to regulatory changes may reduce our distribution commission income which may have a material adverse effect on our business, financial condition or results of operation.;
- 3) Anand Rathi Commodities Limited ("ARCL"), one of our promoter group entity and its Directors, on account of being a commodity broker with NSEL, are involved in a proceedings involved with SEBI and Economic Offence Wing of Mumbai Police ("EOW"). Also, proceedings under relevant section of IPC and MPID Act are pending against ARCL and one of its ex-Director who is also a Director in our Company. Any adverse outcome in the aforesaid proceedings would have an adverse effect on the brand and reputation of the Anand Rathi Group, which could have an adverse impact on our business, financial condition and results of operations.;
- 4) Non-compliance with regulatory guidelines and directions/ observations during inspection by regulatory organisations may have a material adverse effect on our business, financial condition or results of operation.;
- 5) We will not receive any proceeds from the Offer.

Total number of outstanding litigations/regulatory action against the Company and amount involved:

Nature of cases	Number of cases	Amount involved (in millions)
Criminal proceedings	Nil	N.A.
Actions taken by statutory or regulatory authorities	2	0.84
Claims related to direct and indirect taxes	Nil	N.A.
Other pending material litigation	1	Nil
Total	3	0.84

B. Brief detail of Material outstanding litigations / regulatory actions against the Company and amount involved:

Sr. No.	Particulars	Current Status	Amount involved (in millions)
	Certain minority shareholders of ARDWPL (collectively, the "Petitioners"), one of the Company's Subsidiaries, collectively holding, 428,490 equity shares of face value of ₹ 10 each of ARDWPL (7.97% of the shareholding) filed a petition ("Petition") before the National Company Law Tribunal, Mumbai Bench ("NCLT Mumbai"), under Sections 241(1)(a) and (b), and Section 242, read with Section 244 of the Companies Act, 2013, against the Company, its Subsidiaries (i.e. ARDWPL, FWSPL and FIINFRA), Promoters, Directors and other (collectively "Respondents") alleging, amongst other things oppression and mismanagement. The Petitioners have sought various reliefs from the NCLT in the Petition, including, amongst other things an exit on mutually agreeable terms, directions to maintain status quo in the board and shareholding of ARDWPL, restraining Respondents from transferring the investments / assets of ARDWPL, FWSPL, FIINFRA and the Company, ad-interim ex parte order directing SEBI to not consider the offer documents of our Company with respect to initial public offering and to stay such offering. On application made by one of the Respondent for dismissal of the Petition and to refer the disputes arising from the Petition to arbitration, NCLT Mumbai vide it order dated October 18, 2021 ("October 2021 Order") rejected Petitioners' prayer for grant of interim reliefs and directed the parties to refer the dispute to arbitration. The Petitioners have challenged October 2021 Order in appeal before National Company Law Appellate Tribunal, New Delhi.	is currently pending before NCLAT, New	Nil
2	Our Company has, on September 20, 2018, filed three compounding applications with the RoC under the Companies Act, seeking compounding of certain non-compliances under the Companies Act, 2013 by our Company and its officers in default in relation to: (a) a delay in appointment of requisite number of independent directors for a period of eight months; (b) a delay in the constitution of the audit committee for a period of 11 months; and (c) a delay in the constitution of the nomination and remuneration committee for a period of 11 months. These matters are currently pending before the RoC.	compounding	Nil
3	On February 7, 2020, our Company had filed an application for adjudication of penalties with the RoC ("Adjudication Application"), with respect to (a) two rights issues of 4,371,000 Equity Shares and 2,169,834 Equity Shares undertaken by our Company on September 19, 2016 and October 25, 2016, respectively, which were incorrectly recorded by the Company as private placements, and, subsequently, entailed <i>suomoto</i> post-facto rectifications to the Company's corporate records and consequent revised filings with the RoC on November 1, 2019, with due references to the original erroneous documentation and correctly recording these allotments as rights issues; and (b) two private placements of 34,000 Equity Shares and 50,000 Equity Shares on January 9, 2017 and January 19, 2017, respectively, for failure to comply with the requirements of opening and maintaining a separate bank account for receipt of application monies. The RoC passed two orders with respect to the Adjudication Application, both dated March 30, 2021, and imposed penalties of ₹ 0.34 million and ₹ 0.50 million with respect to the two private placements of 34,000 Equity Shares and 50,000 Equity Shares, respectively, and noted the submissions of the Company with respect to the Rights Issues. The Company has paid the penalty amount.	has paid the	0.84

- C. Regulatory Action, if any - disciplinary action taken by SEBI or Stock Exchanges against the Promoters in last 5 financial years including outstanding action: Nil
- Brief details of outstanding criminal proceedings against our Promoter: D.

Sr. No.	Particulars
	A client of one of our Group Companies, ARSSBL, has filed a criminal complaint bearing no. 772/2013 in the Court of Judicial Magistrate, Farrukhabad,
	Uttar Pradesh ("Trial Court") against the franchisee owner of ARSSBL and others including Mr. Anand Rathi alleging criminal breach of trust and
	cheating to the tune of ₹ 0.26 million. The Trial Court by way of its order dated May 7, 2012 summoned Mr. Anand Rathi along with other persons
	under Sections 406, 420, 418, 120B of IPC. Pursuant to receipt of summons from the trial court, Mr. Anand Rathi filed a criminal miscellaneous
	petitionunder Section 482 of Cr.P.C. before the Allahabad High Court for quashing of the criminal complaint. The Allahabad High Court, by way of
	its order dated January 27, 2014 held that if objection / discharge application is filed on behalf of Mr. Anand Rathi within 30 days through counsel,
	the court concerned will consider and decide the same. As per the observation made by the Allahabad High Court, an application for discharge was
	moved by Mr. Anand Rathi before the Trial Court which was rejected vide order dated August 27, 2014. A criminal revision petition bearing no.
	235/2014 was filed by Mr. Anand Rathi before the Additional Sessions Judge, Farrukhabad which was also dismissed by way of its order dated

- April 18, 2015. Mr. Anand Rathi has challenged the aforesaid order of Additional Sessions Judge, Farrukhabad, and has filed a criminal miscellaneous writ petition bearing no. 12988/2015 before the Allahabad High Court. The Allahabad High Court by way of its interim order dated May 26, 2015, has, among other things, held that till the next date of listing, no coercive action shall be taken against Mr. Anand Rathi. The matter in the Allahabad High Court is currently pending.
- A Dehradun based client of one of our Group Companies, ARSSBL, has initiated two separate criminal proceedings against amongst other including Mr. Anand Rathi and Mr. Pradeep Gupta. Both the aforesaid criminal proceedings were clubbed by ACJM, Dehradun by way of its order dated August 13, 2013 ("Criminal Proceedings"). Mr. Anand Rathi and Mr. Pradeep Gupta filed a discharge application dated September 30, 2013 before the ACJM, Dehradun praying for being discharged from the Criminal Proceedings, which was rejected by the AJM Dehradun vide its order dated August 2, 2014. A criminal revision petition bearing no. 317/2014 was filed by Mr. Anand Rathi and Mr. Pradeep Gupta before IV Additional Sessions Judge, Dehradun praying to set aside the abovementioned order dated August 2, 2014. The IV Additional Sessions Judge, Dehradunby way of an order dated May 16, 2015 directed the ACJM, Dehradun to decide the discharge application on merits. The ACJM-II, Dehradun pursuant to its order dated October 13, 2015 allowed the abovementioned discharge application and discharged Mr. Anand Rathi and Mr. Pradeep Gupta from the abovementioned offences.A criminal revision petition bearing no. 11/2016 was filed by Government of Uttarakhand through Government Advocate before the Additional Sessions Judge, Dehradun challenging the abovementioned order dated October 13, 2015. The Additional Sessions Judge, Dehradun, pursuant to its order dated December 7, 2016, confirmed the order dated October 13, 2015. The client has challenged this order dated December 7, 2016 before the Uttarakhand High Court, at Nainital in a criminal miscellaneous application under Section 482 of Cr.P.C. The matter is currently pending
- A Bengaluru based client of ARSSBL who had also availed Loan Against Shares (LAS facility) from ARGFL has lodged an FIR bearing no. 0032/2017 dated January 28, 2017 before Banashankari police station, Bengaluru for offences under Sections 120B, 418, 403, 409, 406, 420, 468, 471 and 410 of the IPC against amongst others including Mr. Anand Rathi, Mr. Pradeep Gupta and Mr. Amit Rathi alleging loss of ₹ 92 million. While the matter is currently under investigation with the Crime Investigation Department, Bengaluru ("CIDB"), our Directors, Mr. Anand Rathi, Mr. Pradeep Gupta and Mr. Amit Rathi including others had filed an application for anticipatory bail bearing criminal petition no. 6329/2017 before the Karnataka High Court ("Court"), which was allowed by way of the order dated May 29, 2018, subject to certain conditions. Pursuant to investigation, the CIDB filed "B report" before the Court. However, the Investigation Officer made a request to accord permission to investigate the matter further under Section 173(8) of Cr P.C. Accordingly, the Court has allowed the same and the matter is currently pending further investigation.
- ARGFL initiated cheque bounce proceedings on February 1, 2018 and June 27, 2018 against a Kota, Rajasthan, based client before the 33rd Metropolitan Court, Ballard Pier, Mumbai for dishonour of cheque issued against repayment of outstanding loan amount amounting to ₹ 2.5 million and ₹ 6.63 million respectively. Pending the aforesaid cheque bounce proceedings, the client has registered FIR No. 456/2019 on September 20, 2019 at Police Station Anantpur, Kota, Rajasthan against Mr. Amit Anand Rathi, Mr. Pradeep Gupta and other officials alleging, amongst other things, cheating and fabrication of documents under Sections 420, 467, 468, 471 and 120B of IPC. The matter is currently under investigation.
- ARGFL initiated cheque bounce proceedings on February 1, 2018 and June 27, 2018 against a Kota, Rajasthan based client before the 33rd Metropolitan Court, Ballard Pier, Mumbai for dishonour of cheque issued against repayment of outstanding loan amount amounting to ₹ 2.5 million and ₹ 3.98 million respectively. Pending the aforesaid cheque bounce proceedings, the client has registered FIR No. 457/2019 on September 20, 2019 at Police Station Anantpur, Kota, Rajasthan against Mr. Amit Anand Rathi, Mr. Pradeep Gupta and other officials alleging, amongst other things, cheating and fabrication of documents under Sections 420, 467, 468, 471 and 120B of IPC. The matter is currently under investigation.
- A Mumbai based client having invested in Odyssey Convertible Bond Opportunities Fund Limited has filed a miscellaneous case bearing no. 1300425/2019 in the Court of Additional Chief Metropolitan Magistrate at Dadar, Mumbai against Mr. Amit Rathi and ARFSL, amongst others, alleging commission of offences under Sections 406, 417, 418 and 420 read with Sections 34 and 120B of IPC. The complainant has prayed for directions under Section 156(3) of the Code of Criminal Procedure to the concerned police station for investigation and report. The matter is currently pending.

#### Other Litigation against our Promoter: E.

Sr.	Particulars
No.	
	Mr. Pradeep Gupta has received summons from the Economic Office Wing, Mumbai, dated January 13,2021 and February 19, 2021 for personal
	appearance along with requisite documents in connection withan ongoing investigation in EOW CR No. 89/13.

For further details, please see "Outstanding Litigation and Material Developments" at page 331 of the RHP.

#### ANY OTHER IMPORTANT INFORMATION AS PER THE BRLM / COMPANY - NIL

### **DECLARATION BY THE COMPANY**

We hereby certify and declare that all relevant provisions of the Companies Act, and rules, guidelines and regulations issued by the Government of India or the guidelines and regulations issued by SEBI (established under the SEBI Act), as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all statements in the Red Herring Prospectus are true and correct.

### **DECLARATION BY SELLING SHAREHOLDERS**

The Selling Shareholders confirms and declare that all statements, disclosures and undertakings made or confirmed by them in the Red Herring Prospectus in relation to themselves, as Promoter Selling Shareholders and Other Selling Shareholders and its portion of Offered Shares, are true and correct.





#### IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS

### BIDDER'S UNDERTAKING FOR REVISION FORM

I/We (on behalf of joint Bidders, if any) confirm that the Acknowledgement Slip for my/our Bids is enclosed for the revisions which are being requested. I/We agree to be bound by all the terms & conditions mentioned in the Bid Cum Application Form submitted earlier by me/us. I/We (on behalf of joint Bidders, if any) authorise you to reject this Bid Revision Form, in case any of the details of my/our existing Bids as appearing on the electronic book building system do not tally with the

#### INSTRUCTIONS FOR FILLING UP THE REVISION FORM

- Name of sole/ First Bidder should be exactly the same as it appears in the Depository records. In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The Bid means an 'indication to make an Offer' and not 'an Offer'.
- Please ensure that the Bid options provided are in the same order as that provided in the Bid Cum Application Form submitted earlier.
- In case there is no change in the particular Bid option, please write "NO CHANGE". In case you want to cancel the Bid option, please write "CANCELLED"
- Total Bid Amount payable must be calculated for the highest of three options, at Bid Price. Total Bid Amount to be paid must be calculated net of total amount paid at the time of submission of Bid cum Application Form. Bidders, please ensure that your Bank has notified an SCSB Branch in the city where the Bid cum Application Form is being submitted.
- notined an NCSB Branch in the city where the Bid cum Application Form is being submitted.

  Revision of Bids in case of Revision of Price Band: In case of a nupward revision in the Price Band, RIBs who had Bid at Cut-off Price could either (i) revise their Bid or (ii) shall make additional payment based on the cap of the revised Price Band (such that the total amount i.e., original Bid Amount plus additional payment does not exceed ₹ 200,000 if the Bidder wants to continue to Bid at Cut-off Price), with the SCSBs/ members of the Syndicate/Registered Brokers/RTA/CDPs to whom the original Bid was submitted. In case the total amount (i.e., original Bid Amount plus additional payment) exceed ₹ 200,000, the Bid will be considered for allocation under the Non-Institutional Portion in terms of the RHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Offer Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for, shall be adjusted downwards for the purpose of Alloment, such that no additional amount would be required to be blocked and the Bidder is deemed to have approved such revised Bid at Cut-off Price, in case of a downward revision in the Price Band, announced as above, RIBs who have bid at Cut-off Price, could either revise their Bid or the excess amount blocked at the time of bidding would be unblocked from the ASBA Account after the Allotment is finalised.
- Only the First Bidder is required to sign the Bid Cum Application Form. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Applicants should specify only his/her ASBA bank account or UPI ID linked with his/her own bank account in case of sole Bidder and ASBA bank account or UPI ID linked with the bank account of First Bidder in case of joint Bidder, in the application form. If the First Bidder is not the account holder, ensure that the Bid cum Application Form is signed by the ASBA Account holder. Signature of the ASBA Account holder is mandatory.
- Please note that application made using third party UPI ID or third party ASBA Bank A/c are liable to be rejected.
  - OIBs and Non-Institutional Investors cannot use UPI Mechanism to apply.
  - · For RIBs applying using UPI.
  - Please ensure that your Bank is offering UPI facility for Public Offers.
  - Please mention UPI ID clearly in CAPITAL LETTERS only.
  - Ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) RIBs Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=43) respectively, as updated from time to time.

    Eligible NRIs applying in the Offer through the UPI Mechanism, are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their Bid cum Application Form.

  - UPI ID cannot exceed 45 characters.
  - Please ensure that you are using your UPI ID only and not the UPI ID of any third party.
  - RIBs Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. For further details, see "Offer Procedure" on page 378 of the RHP.
- Other Instructions: a. Revision to Bids must be made only in the prescribed Revision Form, as applicable; b. Revision Form must be completed in full, in BLOCK LETTERS in ENGLISH. Bidders should note that the Member of the Syndicate/SCSBs/Registered 8 Brokers/RTA/CDPs will not be liable for errors in data entry due to incomplete or illegible Revision Forms; c. Ensure that Acknowledgment Slip for your Bid and any other applicable documents in support of the revision are attached with the Revision Form Bidders shall only be required to issue instruction to block the revised amount in excess of their original blocked amount based on the cap of the revised Price Band upon an upward revision of their Bid.
- Revision(s) in the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

#### OFFER STRUCTURE Non-Institutional Bidders Retail Individual Investors Eligible Employees Particulars Not less than [•] Equity Shares available for allocation or Net Offer less allocation to QIB Bidders and Retail Individual Not less than [•] Equity Shares available fo allocation or Net Offer less allocation to QIB Bidder and Non-Institutional Bidders Number of Equity Shares available for Allotment/ allocation\*\* Up to 250,000 Equity Shares Not more than [●] Equity Shares Not less than 35% of the Offer, or the Net Offer less allocation to QIB Bidders and Non-Institutional Bidders shall be available for allocation. Percentage of Offer Size available for Allotment/ allocation Not more than 50% of the Net Offer size shall be allocated to QIB Bidders Not less than 15% of the O The Employee Reservation Offer less allocation to QIB Bidders and Retail Individual Bidders shall be available for allocation. However, 5% of the Net QIB Portion (excluding the Anchor Investor Portion) will be available for allocation proportionately to Mutual Funds only Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining balance QIB Portion. The unsubscribed portion in the Mutual Fund portion will be available for Portion shall constitute up to [●] % of the Offer Size Proportionate as follows (excluding the Anchor Investor Portion): Proportionate<sup>2</sup>: unless the Employee Reservation Portion is undersubscribed, the value of allocation to an Eligible Employee shall not exceed ₹ 200,000. In the event of undersubscription in the Employee Reservation Portion, the unsubscribed portion may be allocated, on a proportionate basis, to Eligible Employees for a value exceeding ₹ 200,000, subject to total Allotment to an Eligible Employee not Proportionate, subject to minimum bid lot. The allotment to each Retail Individual Bidders shall not be less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares if any, shall be allotted on a proportionate basis. For details see, "Offer Procedure" on page 378 of the RHP. Basis of Allotment/ allocation if respective category is oversubscribed\*\*\* (a) Up to [•] Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and (b) [•] Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above. Up to [•] Equity Shares may be allocated on a discretionary basis to Anchor ₹ 200,000, subject to exceeding ₹ 500,000 gh ASBA process only (other than Anchor Investors). In case of RIBs, ASBA process w Such number of Equity Shares and in multiple of [•] Equity Shares, that the Bid Amount exceeds ₹200,000 include the UPI mechanism. Such number of Equity Shares and in multiple of [•] Equity Shares that the Bid Amount exceeds ₹200,000 Mode of Bidding [ • ] Equity Shares and in multiples of [ • ] Equity Shares thereafte [ • ] Equity Shares Such number of Equity Shares and in multiples of [•] Equity Shares not exceeding the size of the Offer (excluding QIB portion), subject to Such number of Equity Shares in multiples of [•] Equity Shares, so that the maximum Bid Amount by each Eligible Employee in Eligible Employee Portion does not exceed ₹ 500,000, less Employee Such number of Equity Shares and in multiples of [•] Equity Shares so that the Bid Amount does not exceed ₹200,000 Maximum Bid Such number of Equity Shares and in multiples of [●] Equity Shares not exceeding the size of the Offer, subject to applicable limits Discount, if any applicable limits [•] Equity Shares and in multiples of [•] Equity Shares thereafter Mode of allotment Compulsorily in dematerialised form [ • ] Equity Shares and in multiples of one Equity Share thereafter Allotment Lot One Equity Share Trading Lot Public financial institutions (as specified in Section 2(72) of the Companies Act), scheduled commercial banks, Mutual Funds, Eligible FPIs, VCFs, AIFs, FVCIs, scheduled commercial banks, Mutual Funds, Eligible FPIs, VCFs, AIFs, FVCIs, scheduled commercial banks, Mutual Funds, Eligible FPIs, VCFs, AIFs, FVCIs, state industrial development corporation, insurance companies registered with IRDAI, provident funds (subject to applicable law) with minimum corpus of 7250 million, National Investment Fund service by the Government of India, the insurance funds set up and managed by army, navy or air force of the Union of India, insurance funds set up and managed by the Department of Posts, India and Systemically Important Non-Banking Financial Companies. Resident Indian individuals, Eligible NRIs, HUFs (in the name of the karta), companies, corporate bodies, scientific Resident Indian individuals, Eligible NRIs and HUFs Who can apply Eligible Employees (such that the Bid Amount does not exceed ₹ 500.000) companies, corporate bodies, stemme institutions societies and trusts and any individuals, corporate bodies and family offices which are recategorised as category II FPIs and registered with SEBI In case of Anchor Investors: Full Bid Amount shall be payable by the Terms of Payment Anchor Investors at the time of submission of their Bids All case of all other Bidders: Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder that is specified in the ASBA Form at the time of submission of the ASBA Form, or through the UPI mechanism (only for Retail Individual Bidders)

Eligible Employees Bidding in the Employee Reservation Portion can Bd up to a Bid Amount of \$200,000 (net of Employee Discount). However, a Bid by an Eligible Employee in the Employee Reservation Portion will be considered for allocation, in the first instance, for a Bid Amount of \$200,000 (net of Employee Discount). However, a Bid by an Eligible Employee in the Employee Reservation Portion will be considered for allocation, in the first instance, for a Bid Amount of \$200,000 (net of Employee Discount). However, a Bid by an Eligible Employee will be accessed \$200,000 (subject to the maximum value of Alloment made to such Eligible Employee and such Bids will not be retarded as multiple Bids subject to applicable limits. Further, an Eligible Employee Reservation Fortion shall be added book to the Net Offer. In case of under-subscription in the Employee Reservation Fortion will be added book to the Net Offer. However, the Company of the Employee Reservation Fortion in the Employee Reservation Fortion in the Employee Reservation Fortion in the Employee Reservation Fortion was not exceed \$200,000 in value. Only in the event of an undersubscription in the Employee Reservation Fortion value. Only in the event of an undersubscription in the Employee Reservation Fortion was not exceed \$200,000 in value. Only in the event of an undersubscription in the Employee Reservation Fortion value. Only the event of an undersubscription in the Employee Reservation Fortion was not exceed \$200,000 in value. Only in the event of an undersubscription in the Employee Reservation Fortion value. Only the event of an undersubscription in the Employee Reservation Fortion was not exceeding \$500,000 in value. Only in the event of an undersubscription in the Employee Reservation Fortion was not exceeding \$500,000 in value. Only the event of an undersubscription in the Employee Reservation Fortion was not exceeding \$500,000 in value. Only the event of an undersubscription in the Employee Reservation Fortion was not exceeding \$500,000 in value.

<sup>\*</sup>Our Company may, in consultation with the BRLMss, allocate up to 60% of the QIB Portion to Anchor Investors at the price at which allocation is made to Anchor Investors and discretionary basis, subject to there being (i) a maximum of two Anchor Investors, where allocation in the Anchor Investor Portion is up to ₹ 100 million under the Anchor Investor Portion, subject to a minimum Allotment of ₹ 50 million per Anchor Investor Portion, a minimum of five Anchor Investor of an anximum of 15 Anchor Investor Portion, a minimum of five Anchor Investor Portion, a minimum of five Anchor Investor of an anximum of 15 Anchor Investor of 2,500 million and additional 10 Anchor Investor of every additional ₹ 2,500 million and additional 10 Anchor Investor of every additional ₹ 2,500 million on and additional 10 Anchor Investor of every additional ₹ 2,500 million on per three of per subject to a subject to the per subject to a subject to a minimum Bid of such mumber of Equity Shares, that the Bid Amount is at least ₹ 100 million. One-third of the Anchor Investor will be reserved for domestic Mutual Funds, subject to valid Bids being received at or above the Anchor Investor Allocation Price.

Investor. An Anchor Investor will make a minimum Bid of such number of Equity Shares, that the Bid Annount is at least 810 million. One-third of the Anchor Investor Portion will be reserved for domestic Mutual Funds, subject to valid Bids being received at or above the Anchor Investor Of Portion Will be reserved for Momental Funds, subject to valid Bids being received at or above the Anchor Investor Portion may be allocated on a discretionary basis, of which one-third shall be reserved for domestic Mutual Funds at or above the Anchor Investor Portion may be allocated on a discretionary basis, of which one-third shall be reserved for domestic Mutual Funds at or above the Anchor Investor Portion Must be available for allocation on a proportionate basis to Multial Funds of which the Anchor Investor Portion Must be available for allocation on a proportionate basis to Mutual Funds of which the Anchor Investor Portion Must be available for allocation on a proportionate basis to Mutual Funds of which the Anchor Investor Portion Must be available for allocation on a proportionate basis to Mutual Funds of which the Anchor Investor Portion Must be available for allocation on a proportionate basis to Mutual Funds of which the Anchor Investor Portion Must be available for allocation on a proportionate basis to Mutual Funds of William Funds and the Post of the Acquired Portion Must be available for allocation on a proportionate basis to Mutual Funds of William Funds and the Post of Portion Must be available for allocation on a proportionate basis to Mutual Funds of William Funds and Portion Must be available for allocation on a proportionate basis to Mutual Funds of William Funds and Portion Must be available for allocation on a proportionate basis to Must be available for allocation on a proportionate basis to Must be available for allocation on a proportionate basis to Must be available for allocation on a proportionate basis to Must be allocated to the Anchor Investor of the William Funds and the Designated Stock Exchang

<sup>\*\*\*\*</sup>Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Form, provided that any difference between the price at which Equity Shares are allocated to the Anchor Investors and the Anchor Investor Offer Price, shall be payable by the Anchor Investor pay-in date as mentioned in the CAN. \* The Bids by FPIs with certain structures as described under "Offer Procedure - Bids by FPIs" on page 383 and having same PAN may be collated and identified as a single bid in the Bidding process. The Equity Shares Allocated and Allotted to such successful Bidders (with same PAN) may be proportionately distributed. Bidders will be required to confirm and will be deemed to have represented to our Company, the respective Selling Shareholders, the Underwriters, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the

**COMMON BID** REVISION FORM

ANAND RATHI WEALTH LIMITED - INITIAL PUBLIC OFFER - R
Registered Office: Express Zone, A Wing, 10<sup>th</sup> Floor, Western Express Highway, Goregaon (E), Mumbai 400 063, Maharashtra, India.
Corporate Office: 11<sup>th</sup> Floor, Times Tower, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai 400 013, Maharashtra, India
Contact Person: Mr. Ashish Chauhan, Company Secretary and Compliance Officer, Telephone: +91 (22), 6281 7000; Email: csarwsl@rathi.com;
Website: www.rathi.com/wealth; Corporate Identity Number: U67120MH1995PLC086696

FOR RESIDENT INDIAN INVESTORS INCLUDING RESIDENT QIBs, NON-INSTITUTIONAL BIDDERS, RETAIL INDIVIDUAL BIDDERS AND ELIGIBLE NRIs APPLYING ON A NON-REPATRIATION BASIS

TEAR HERE -

ANANDRATHI The Board of Directors Private Wealth. uncomplicated  $\ ANAND\ RATHI\ WEALTH\ LIMITED$ 

100% BOOK BUILT OFFER ISIN: INE463V01026 LEI: 984500F6VS94CFBA2E48

Bid cum Application Form No.

Form No.

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